# SCHEDULE 14A INFORMATION REQUIRED IN PROXY STATEMENT

# SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities					
Exchange Act of 1934 (Amendment No. )					
Tet of 1754 (Amendment Ivo.					
[X] Filed by the Registrant					
[] Filed by a party other than the Registrant					
Check the appropriate box:					
[] Preliminary Proxy Statement					
[] Confidential, for Use of the Commission Only (as permitted by					
Rule 14a-6(e) (2)) [X] Definitive Proxy Statement					
[] Definitive Additional Materials					
[] Soliciting Material Pursuant to Section 240.14a-11(c) or Section 240.14a-12					
Section 240.14a-12					
GENERAL EMPLOYMENT ENTERPRISES, INC.					
(Name of Registrant as Specified in Its Charter)					
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)					
Payment of Filing Fee (Check the appropriate box):					
[] Fee computed on table below per Exchange Act Rules 14a-6(i) (4)					
and 0-11. (1) Title of each class of securities to which transaction					
applies:					
(2) Aggregate number of securities to which transaction applies:					
(3) Per unit price or other underlying value of transaction					
computed pursuant to Exchange Act Rule 0-11 (Set forth					
the amount on which the filing fee is calculated and					
state how it was determined):					
(4) Proposed maximum aggregate value of transaction:					
(5) Total Fee paid:					
[] Fee paid previously with preliminary materials.					
Check box if any part of the fee is offset as provided by					
Exchange Act Rule 0-11(a) (2) and identify the filing for					
which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the					
Form or Schedule and the date of its filing.					
(1) Amount Previously Paid: (2) Form, Schedule or Registration Statement:					
(3) Filing Party:					
()					

GENERAL EMPLOYMENT ENTERPRISES, INC.

NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

To the Shareholders of

GENERAL EMPLOYMENT ENTERPRISES, INC.:

You are cordially invited to attend the Annual Meeting of Shareholders of General Employment Enterprises, Inc. which will be held at The DuPage Club, 1901 S. Meyers Road, in Oakbrook Terrace, Illinois 60181, on Monday, February 23, 1998, at 10:00 a.m., local time, for the following purposes:

- 1. To elect seven directors of the Company; and
- 2. To act upon such other matters as may properly be brought before the meeting.

Shareholders of record at the close of business on December 29, 1997 will be entitled to vote at the meeting.

By Order of the Board of Directors

Nancy C. Frohnmaier Secretary

Oakbrook Terrace, Illinois January 23, 1998

#### YOUR VOTE IS IMPORTANT

Even if you plan to attend the Annual Meeting, you are urged to sign, date and promptly return your proxy in the postage paid envelope that is enclosed, so that your shares may be voted in accordance with your wishes. If you attend the meeting, you may vote your shares in person, even though you have previously signed and returned your proxy.

GENERAL EMPLOYMENT ENTERPRISES, INC.
Oakbrook Terrace Tower
One Tower Lane, Suite 2100
Oakbrook Terrace, Illinois 60181

PROXY STATEMENT For Annual Meeting of Shareholders

This statement and the accompanying proxy card, which are first being sent to shareholders on approximately January 23, 1998, are being furnished in connection with a solicitation of proxies by the Board of Directors of General Employment Enterprises, Inc. (the "Company"), an Illinois corporation, to be voted at the Annual Meeting of Shareholders to be held on Monday, February 23, 1998, at 10:00 a.m., local time, at The DuPage Club, 1901 S. Meyers Road, in Oakbrook Terrace, Illinois 60181.

The only voting securities of the Company entitled to be voted at the Annual Meeting are the shares of Common Stock, of which there were 4,021,859 outstanding on December 29, 1997, the record date for the Annual Meeting. Shareholders are entitled to one vote for each share held except that, in elections for directors, each shareholder has cumulative voting rights. When voting cumulatively, each shareholder has the number of votes equal to the number of directors to be elected (seven) multiplied by the number of his or her shares. Such number of votes may be divided equally among all nominees, may be cumulated for one nominee, or may be distributed on any basis among as many nominees as is desired.

Each proxy that is properly signed and received prior to the Annual Meeting will, unless such proxy has been revoked, be voted in accordance with the instructions on such proxy. If no instruction is indicated, the shares will be voted for election of the seven nominees for director listed in this proxy statement. Proxies given may be revoked at any time prior to the voting thereof by delivering to the Company a written statement revoking the proxy or a subsequently dated proxy, or by attending the meeting and voting in person.

A quorum of shareholders is necessary to take action at the Annual Meeting. A majority of the total outstanding shares of Common Stock of the Company, represented in person or by proxy, will constitute a quorum for purposes of the meeting.

Abstentions will be treated as shares of Common Stock that are present and entitled to vote for purposes of determining the presence of a quorum. If a proxy submitted by a broker for shares beneficially owned by other persons indicates that all or a portion of the shares represented by such proxy are not being voted (because the broker does not have discretionary authority to vote shares with respect to a particular matter in the absence of instructions from the beneficial owner of such shares), those shares will not be counted in determining whether a quorum is present and will not be considered present and entitled to vote with respect to that matter.

The nominees for director who receive a plurality vote shall be elected directors of the Company; abstentions will have no effect on the vote for the election of directors.

#### ELECTION OF DIRECTORS

Seven directors are to be elected at the Annual Meeting, to serve until the 1999 Annual Meeting of shareholders, or until their successors are elected and qualified. Proxies will be voted, unless otherwise indicated, for the election of the nominees named below. If necessary to elect the nominees named below, proxies will be voted cumulatively.

## Nominees

The following information is furnished with respect to each nominee for election as a director:

HERBERT F. IMHOFF, age 71, has been Chairman of the Board since 1968 and was named Chief Executive Officer in February 1997. He served as President from 1964 until 1997.

HOWARD S. WILCOX, age 77, is a management consultant. Mr. Wilcox was formerly owner of Howard S. Wilcox, Inc., a public relations firm, from 1966 to 1986. Mr. Wilcox was elected to the Board in 1974.

WALTER T. KERWIN, JR., age 80, is a former Vice Chief of Staff of the U.S. Army. He has served as a consultant to the Army, the Department of Defense and private industry since 1978. He joined the Board in 1984.

HERBERT F. IMHOFF, JR., age 48, was named President and Chief Operating Officer in February 1997 and had previously been Executive Vice President since 1986. Mr. Imhoff, Jr. has served as the Company's general counsel since 1982, and has been a member of the Board since 1986.

LEONARD CHAVIN\*, age 66, has operated a real estate management and development business for more than 10 years. He was elected to the Board in 1991.

SHELDON BROTTMAN, age 63, has been an attorney and real estate developer for more than 10 years. Until December, 1997, he was President and CEO of Jemm Wholesale Meat Co. Mr. Brottman was elected to the Board in 1991.

DELAIN G. DANEHEY, age 63, was with the auditing firm of Ernst & Young LLP for 31 years, and was a partner when he retired from the firm in 1991. Mr. Danehey joined the Company's Board in May of 1995.

All of the foregoing nominees are currently serving as directors of the Company and were elected by the shareholders at

the last Annual Meeting. Each of the above-named nominees has agreed to serve if elected.

\*On December 30, 1994, in the United States Bankruptcy Court, Northern District of Illinois, an Involuntary Petition for Bankruptcy under Chapter 7 was filed against Mr. Chavin by three creditors. On December 31, 1993, LC & CP Corporation of Wisconsin, and LP & CC Corporation of Illinois, were adjudicated bankrupt. Mr. Chavin was an executive officer and major shareholder of these corporations.

Information Concerning the Board of Directors and its Committees

The Board of Directors meets on a regularly scheduled basis during its fiscal year to review significant developments affecting the Company and to act on matters requiring Board approval. It also holds special meetings when an important matter requires Board action between scheduled meetings. The Board held five regularly scheduled meetings during the last fiscal year.

#### **Executive Committee**

The Board of Directors has an Executive Committee consisting of the Board of Directors as a whole, and meetings of the committee may be called or requested by the chairman of the board, the president, or a majority of the directors. The Executive Committee is authorized to act upon all matters requiring Board approval except the declaration of dividends, corporate reorganization, and merger and acquisition decisions. As provided in the By-Laws of the Company, a majority of the directors constitutes a quorum for the purposes of transacting committee business. No Executive Committee meetings were held in fiscal 1997.

## **Audit Committee**

The Audit Committee, which is comprised of all members of the Board, meeting as a committee of the whole, is primarily concerned with the effectiveness of the Company's accounting policies and practices, its financial reporting and with the review of internal policies and practices. Specifically, the Audit Committee reviews and approves the scope of the annual audit of the Company's books, reviews the findings and recommendations of the independent auditors at the completion of their audit, and approves annual audit fees and the selection of an auditing firm. The Audit Committee met once during fiscal 1997.

#### Stock Option Committee

The Board has a Stock Option Committee which is comprised of all non-employee Directors. The function of this committee is to oversee the administration of the Company's stock option plans. The Stock Option Committee has the power to determine from time to time the individuals to whom options shall be granted, the number of shares to be covered by each option, the time or times at which options shall be granted, and the terms of such options. The Stock Option Committee met four times during fiscal 1997.

The Board of Directors does not have a standing Nominating Committee.

# Nominations

The By-Laws of the Company establish procedures for the nomination of candidates for election to the Board of Directors. The By-Laws provide that nominations may be made by the Board of Directors or by a committee appointed by the Board of Directors. Any shareholder entitled to vote in the election of directors generally may make nominations for the election of directors to be held at an annual meeting of shareholders, provided that such shareholder has given actual written notice of his intent to make such nomination or nominations to the secretary of the Company

not later than sixty days prior to the anniversary date of the immediately preceding annual meeting of shareholders. Each such notice must set forth (a) the name and address of the shareholder who intends to make the nomination and of the person or persons to be nominated; (b) a representation that the shareholder is a holder of record of stock of the Company entitled to vote at such meeting and intends to appear in person or by proxy at the meeting to nominate the person or persons specified in the notice; (c) a description of all arrangements or understandings involving any two or more of the shareholders, each such nominee and any other person or persons (naming such person or persons) pursuant to which the nomination or nominations are to be made by the shareholder or relating to the Company or its securities or to such nominee's service as a director if elected; (d) such other information regarding such nominee proposed by such shareholder as would be required to be included in a proxy statement filed pursuant to the proxy rules of the Securities and Exchange Commission had the nominee been nominated, or intended to be nominated, by the Board of Directors; and (e) the consent of each nominee to serve as a director of the Company, if so elected.

Security Ownership of Certain Beneficial Owners and Management

Listed in the following table is information concerning persons known to the Company to be beneficial owners of more than five percent of the Company's outstanding Common Stock as of December 29, 1997:

Title of Name and Address Amount and Nature of Percent Class of Beneficial Owner Beneficial Ownership\* of Class

Common Herbert F. Imhoff One Tower Lane, Suite 2100 Oakbrook Terrace, IL 60181

Title of Name of

1,161,193(1) 28.50

(1) Includes 52,500 option shares exercisable by Mr. Imhoff within 60 days of record date.

The following information is furnished as of December 29, 1997, to indicate beneficial ownership by each director and each named executive officer, individually, and all executive officers and directors as a group:

Amount and Nature of Percent

Class Beneficial Owner Beneficial Ownership* of Class					
Common	Herbert F. Imhoff	1,161,193(1)	28.50		
Common	Herbert F. Imhoff, J	r. 45,622(2)	01.12		
Common	Leonard Chavin	0	-		
Common	Sheldon Brottman	49,473(3)	01.22		
Common	Howard S. Wilcox	35,626(4)	**		
Common	Walter T. Kerwin, J	r. 25,509(4)	**		
Common	Delain G. Danehey	24,654(4)	**		
Common	Kent M. Yauch	16,606(3)	**		
Common	Marilyn L. White	7,837(3)	**		
Common	Gregory Chrisos	0	-		

<sup>\*</sup>The named individual has sole voting and dispositive power over the shares listed.

All directors and executive 1,366,520(5) 32.13 officers as a group (ten in number)

- \* Unless noted otherwise, the named individuals have sole voting and dispositive power over the shares listed.
- \*\* Represents less than 1%.
- (1) Includes 52,500 option shares exercisable by Mr. Imhoff within 60 days of record date. Mr. Imhoff is the father of Mr. Herbert F. Imhoff, Jr.
- (2) Includes 247 shares held in a custodial account for the benefit of Mr. Imhoff, Jr.'s son and 37,500 option shares exercisable by Mr. Imhoff, Jr. within 60 days of record date. Mr. Imhoff, Jr. is the son of Mr. Herbert F. Imhoff.
- (3) Represents options to purchase shares exercisable within 60 days of record date.
- (4) Includes options to purchase 22,500 shares exercisable within 60 days of record date.
- (5) Includes 247 shares held in a custodial account for the benefit of Mr. Imhoff, Jr.'s son and 231,416 option shares exercisable by members of the group within 60 days of record date.

## Settlement Agreement

On September 27, 1991 the Company and Leonard Chavin entered into a Settlement Agreement to resolve certain litigation and other issues. Insofar as it is still in effect, Mr. Chavin (and, subsequently, in certain respects, his former wife, Marlene Chavin) (a) agreed not to sue the Company or its agents based on facts existing or occurring prior to September 27, 1991, (b) agreed not to acquire additional securities of the Company during the term of the Agreement or to encourage others to do so, (c) granted the Company a right of first refusal to purchase his common shares of the Company and (d) agreed not to solicit proxies in opposition to the recommendation of the Company's Board of Directors and agreed to vote his shares in accordance with the Board's recommendation for so long as Mr. Chavin and one other person designated by him are included in the slate of nominees for directors recommended by the Board to shareholders for election as directors.

In the Settlement Agreement, the Company agreed (a) to notify Mr. Chavin in advance of an annual meeting of shareholders if Mr. Chavin and his designee are not to be included on the Board's recommended slate of nominees, and (b) to include Mr. Chavin and his designee on the slate of nominees for directors under certain circumstances in the event the Company reincorporates in Delaware and Mr. Chavin and his nominee are members of the Company's Board on the date such reincorporation is approved. The covenants and agreements of the Settlement Agreement will continue in full force and effect for so long as Mr. Chavin remains a member of the Company's Board of Directors.

In connection with the 1998 Annual Meeting, Mr. Chavin has designated himself and Mr. Brottman for inclusion in the slate of nominees pursuant to the Settlement Agreement.

# Compensation of Executive Officers

#### **Summary Compensation Table**

The following table sets forth certain information regarding compensation awarded, earned or paid during each of the Company's last three fiscal years to the Company's Chief Executive Officer and the other four most highly-compensated executive officers.

## Long-Term Compensation Awards -

Name and Annual Securities All Other
Principal Fiscal Compensation Underlying CompensaPosition Year Salary(\$) Bonus(\$) Options (#)(1) tion(\$)(2)

Herbert F. Imhoff 1997 \$302,500 \$207,148 52,500 \$2,000 Chairman and Chief 1996 275,000 360,638 0 1,875 Executive Officer 1995 225,061 195,349 0 1,875

Herbert F. Imhoff, Jr. 1997 \$176,000 \$120,522 37,500 \$2,025 President and Chief 1996 160,000 209,826 0 2,182 Operating Officer 1995 127,250 110,451 0 1,983

Marilyn L. White(3) 1997 \$90,000 \$39,340 16,125 \$2,064 Vice President 1996 60,000 75,129 19,837 875

 Kent M. Yauch
 1997
 \$100,000
 \$25,000
 16,606
 \$1,563

 Chief Financial
 1996
 88,000
 25,000
 9,918
 1,288

 Officer and
 1995
 80,300
 15,000
 0
 1,129

 Treasurer

Gregory Chrisos(4) 1997 \$105,000 \$ 17,527 24,750 \$1,013 Vice President Triad Personnel Services

- (1) Adjusted to reflect 3-for-2 stock split paid on October 31, 1997.
- (2) Amounts represent the Company's contribution to the Company's 401(k) Incentive Savings Plan.
- (3) Ms. White became an executive officer in August of 1996.
- (4) Mr. Chrisos became an executive officer of the Company's subsidiary in October of 1996.

# Stock Option Grants

The following table shows all grants of stock options in fiscal 1997 under the 1995 and 1997 Stock Option Plans, to each of the officers named in the Summary Compensation Table above. The exercise price of all options was the fair market value on the date of grant.

Option Grants in Last Fiscal Year Individual Grants

Percent

Number of of Total

Securities Options Exercise Underlying Granted to or Base

Options Employees in Price Expiration

Name Granted(#)(1)(2) Fiscal Year (\$/Sh)(1) Date

Herbert F. Imhoff	52,500	20.28	\$7.08 2/23/2007
Herbert F. Imhoff, Jr.	37,500	14.49	7.08 2/23/2007
Marilyn L. White 7,500	8,625	3.33	7.47 9/30/2006
	2.90	7.08	2/23/2007
Kent M. Yauch 7,981	8,625	3.33	7.47 9/30/2006
	3.08	7.08	2/23/2007
Gregory Chrisos 7,500	17,250	6.66	7.47 9/30/2006
	2.90	7.08	2/23/2007

- (1) Adjusted to reflect 3-for-2 stock split paid on October 31, 1997.
- (2) Options are immediately exercisable except those granted to Ms. White and Mr. Chrisos which are exercisable two years after date of grant.

Stock Option Exercises and Fiscal Year End Stock Option Values
The following table shows stock options exercised during fiscal
1997 by each of the officers named in the Summary Compensation
Table and the value of unexercised options held as of the end of
that year.

Aggregated Option Exercises in Last Fiscal Year and Fiscal Year End Option Values

Number of Securities Value of Underlying Unexercised Unexercised In-the-Money Shares Options at **Options** at FY-End(\$)(2) Acquired FY-End (#)(1) On Exer-Value Exer- Unexer- Exer-Unexercise(#)(1) Realized cisable cisable cisable 0 52,500 0 \$245,175

Herbert F. Imhoff Herbert F. Imhoff, Jr. \$ 0 37,500 0 \$175,125 0 Marilvn L. White 0 \$ 0 19.837 16.125 \$154.332 \$ 71.940 Kent M. Yauch 9,918 \$65,971 16,606 0 \$ 74,186 0 24,750 \$ 0 \$108,855 Gregory Chrisos 0 \$ 0

- (1) Number of shares adjusted to reflect 3-for-2 stock split paid on October 31, 1997.
- (2) Represents the spread between \$11.75, the closing price of the Company's Common Stock on the American Stock Exchange on September 30, 1997 (adjusted for a 3-for-2 stock split) and the option price per share multiplied by the number of unexercised options.

# Compensation of Directors

Name

During the last fiscal year directors who are not full-time employees of the Company were compensated at the rate of \$2,000 per month. Compensation for non-employee Executive Committee Members is \$1,000 per meeting; however, no Executive Committee Meetings were held in fiscal 1997. Since Audit Committee and Stock Option Committee meetings are held in conjunction with regular Board Meetings, Committee Members receive no additional fee for serving on the Audit Committee or the Stock Option Committee.

#### Supplemental Executive Retirement Plan

The Company has agreed to provide Herbert F. Imhoff with a retirement benefit of \$400,000 subsequent to his retirement. Under the terms of the agreement, the retirement benefit is to be paid in a number of equal monthly installments equal to the number of months between the first day of the month following his termination date and the first day of the month in which Mr. Imhoff attains age 75. The retirement benefit is also to be paid in the event of a termination without cause or a constructive termination within 12 months following a change in control. In the event of Mr. Imhoff's death, the retirement benefit is to be paid to his designated beneficiary. Mr. Herbert F. Imhoff also has an employment contract with the Company dated October 1, 1962, providing for exclusive continuous employment during a period of time mutually agreeable to the parties.

# Senior Employment Contracts

Herbert F. Imhoff and Herbert F. Imhoff, Jr. each have employment security agreements with the Company which, in general, provide for payments in the amount of twice their respective annual compensation, plus continued participation in any employee benefit plan maintained by the Company in which the executive participates at the date of termination, in the event that the employment of the executive is terminated by the Company

for any reason other than good cause within twenty-four months following change of control of the Company.

A change of control shall be deemed to take place on the occurrence of any of the following events on or after May 14, 1990, without the prior written approval of a majority of the entire Board of Directors of the Company as it exists immediately prior to such event:

- (1) The acquisition by an entity, person or group of beneficial ownership of capital stock of the Company if after such acquisition such entity, person or group is entitled to exercise more than 30% of the outstanding voting power of all capital stock of the Company entitled to vote in elections of directors ("Voting Power");
- (2) The effective time of (I) a merger or consolidation of the Company with one or more other corporations as a result of which the holders of the outstanding Voting Power of the Company immediately prior to such merger or consolidation hold less than 50% of the Voting Power of the surviving or resulting corporation, or (II) a transfer of 30% of the Voting Power, or a substantial portion of the property, of the Company other than to an entity of which the Company owns at least 50% of the Voting Power; or
- (3) The election to the Board of Directors of the Company of candidates who were not recommended for election by the Board of Directors of the Company in office immediately prior to the election, if such candidates constitute a majority of those elected in that particular election.

## OTHER MATTERS

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's directors and executive officers, and persons who beneficially own more than ten percent of the Company's stock, to file initial reports of ownership and reports of changes in ownership with the Securities and Exchange Commission and the American Stock Exchange. Executive officers, directors and greater than ten-percent shareholders are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms they file.

Based solely on review of the copies of these reports furnished to the Company and written representations from the executive officers and directors that no other reports were required during the fiscal year ended September 1997, the Company believes that all Section 16(a) filing requirements applicable to its executive officers, directors and greater than ten-percent owners were complied with.

# Proposals of Shareholders

In order to be considered for inclusion in the Proxy Statement for the 1999 Annual Meeting of Shareholders, shareholder proposals must be received by the Company at its address hereinabove, on or before September 1, 1998.

# Independent Public Auditors

Ernst & Young LLP, independent certified public auditors, have been auditors of the financial statements of the Company since 1985 and have been selected by the Board of Directors of the Company to serve as independent auditors for the Company for the year ending September 30, 1998.

Representatives of Ernst & Young LLP are expected to be present at the Annual Meeting of Shareholders to respond to appropriate questions and to make a statement if they desire to do so.

#### Manner and Costs of Solicitation

The cost of preparing, assembling and mailing the proxy materials and of reimbursing brokers, nominees and fiduciaries for the out-of-pocket expenses of transmitting copies of the proxy materials to the beneficial owners of shares held of record by such persons will be borne by the Company. The Company does not intend to solicit proxies otherwise than by the use of mail, but certain officers and regular employees of the Company or its subsidiary, without additional compensation, may use their personal efforts by telephone or otherwise, to obtain proxies.

## Availability of Form 10-KSB

The Company will furnish upon request and without charge to each record or beneficial owner of its securities from whom it solicits proxies, a copy of its current annual report on Form 10-KSB including the financial statements and financial schedules thereto, filed with the Securities and Exchange Commission. Requests should be in writing and addressed to

Investor Relations Department General Employment Enterprises, Inc. One Tower Lane, Suite 2100 Oakbrook Terrace, Illinois 60181

#### Other Business

At the date of this Proxy Statement, the Board of Directors is not informed of any matters, other than those stated above, that may be brought before the meeting. However, if any other matters shall properly come before the meeting, it is the intention of the persons named in the enclosed form of proxy to vote such proxy in accordance with their best judgment on such matters.

SHAREHOLDERS WHO DO NOT EXPECT TO ATTEND THE MEETING ARE URGED TO SIGN, DATE AND PROMPTLY RETURN THE ENCLOSED PROXY IN THE ENVELOPE PROVIDED, WHICH REQUIRES NO ADDITIONAL POSTAGE, IF MAILED IN THE UNITED STATES.

Directions to the location of this year's Annual Meeting can be obtained by contacting the Company's Investor Relations Department at the above address or by calling (630) 954-0495.

By Order of the Board of Directors

Nancy C. Frohnmaier Secretary

Oakbrook Terrace, Illinois

PROXY FOR ANNUAL MEETING OF SHAREHOLDERS OF GENERAL EMPLOYMENT ENTERPRISES, INC. One Tower Lane, Suite 2100, Oakbrook Terrace, IL 60181

THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS

The undersigned shareholder of GENERAL EMPLOYMENT ENTERPRISES, INC. hereby appoints HERBERT F. IMHOFF, HOWARD S. WILCOX and WALTER T. KERWIN, JR., and each of them, as the proxies (with full power of substitution) to vote all shares which the undersigned would be entitled to vote at the Annual Meeting of Shareholders to be held on February 23, 1998 and any adjournment

thereof. If a vote is not s election of directors.	pecified, said proxies w	ill vote FOR
1. Election of Directors, 1 S. Brottman, L. Chavin W. T. Kerwin, Jr., H. S	, D. G. Danehey, H. F. I	Imhoff, H. F. Imhoff, Jr.,
	except vote withheld from the followi	ng nominee(s)
2. In their discretion, in the properly come before the		ther business as may
You are encouraged to spappropriate boxes with a you wish to vote in accorrecommendations.	n "X" but you need not r	nark any boxes if
Please sign, date, and ma as promptly as possible.	il this proxy in the enclo	osed envelope
This proxy when properly no direction is made, this of Directors. This proxy of cumulative voting and than all of the nominees a statement.	proxy will be voted FO confers on the proxy ho the power to vote cumu	PR the election olders the power ulatively for less
The Board of Directors re	ecommends a vote FOR	the nominees for directors.
The signer hereby revoke signer to vote at said mee		
NOTE: Please sign exac should each sign. When s administrator, trustee or a such.	signing as attorney, exec	eutor,
	SIGNATURE(S)	DATE
	~(o)	2.112