#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 15, 2023

## GEE GROUP INC.

(Exact name of registrant as specified in its charter)

	`	C I	,
	Illinois	1-05707	36-6097429
	(State or other jurisdiction of	(Commission	(I.R.S. Employer
	incorporation or organization)	File Number)	Identification Number)
	7751 Belfort Parkway, Suite 150,		32256
	Jacksonville, Florida	<del></del>	-
	(Address of principal executive offices)		(Zip Code)
	Registrant's telephone number, including area coo	le:	(630) 954-0400
	Securities r	egistered pursuant to Section 12(b) of t	he Act:
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered
	Common Stock, no par value	JOB	NYSE American
Che	ck the appropriate box below if the Form 8-K filing is intended to s	imultaneously satisfy the filing obligation	on of the registrant under any of the following provisions
	Written communications pursuant to Rule 425 under the Securit	ies Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under the Exchange	Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to Rule 14d-2(b)	under the Exchange Act (17 CFR 240.1	4d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) u	under the Exchange Act (17 CFR 240.1	3e-4(c))

#### Item 2.02 Results of Operations and Financial Conditions.

On May 15, 2023, GEE Group Inc. (the "Company") (NYSE American: JOB) issued a press release announcing financial results for the second quarter ended March 31, 2023. A copy of the press release is attached as Exhibit 99.1 and is incorporated herein by reference.

The information furnished herein, including Exhibit 99.1, is not deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This information will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates them by reference.

#### Item 8.01 Other Events.

A copy of an updated corporate presentation of the Company is attached hereto as Exhibit 99.2.

#### Item 9.01 Financial Statements and Exhibits.

#### Exhibits

Exhibit No.	Description
<u>99.1</u>	Press Release, dated May 15, 2023.
<u>99.2</u>	Corporate Presentation, dated May 15, 2023.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### GEE GROUP INC.

Date: May 17, 2023 By: /s/ Kim Thorpe

Kim Thorpe Chief Financial Officer

Jacksonville, FL, May 15, 2023/Accesswire/ – GEE Group Inc. (NYSE American: JOB) together with its subsidiaries (collectively referred to as the "Company", "GEE Group", "us", "our", or "we"), a provider of professional staffing services and human resource solutions, today announced consolidated results for the fiscal 2023 second quarter ended March 31, 2023. All amounts presented herein are consolidated or derived from consolidated amounts, and are rounded and represent approximations, accordingly.

#### 2023 Second Quarter and YTD Highlights

- Professional contract services revenues for the three and six-month periods ended March 31, 2023 were \$30.8 million and \$62.5 million, up \$0.7 million and near level, respectively, compared with the same fiscal 2022 periods. Excluding the effects of certain discreet (non-recurring) projects for professional staffing support provided to former COVID-19 response vaccination and testing facilities during the comparable fiscal 2022 periods, remaining professional contract services revenues increased \$1.6 million and \$3.1 million, respectively, or by 5% each period. Information Technology (IT) led our professional contract services revenue growth at 11% and 13%, respectively, during the three-month and six-month periods ended March 31, 2023, over prior comparable periods.
- Direct hire placement revenues for the three and six-months ended March 31, 2023 were \$4.9 million and \$10.6 million, as compared with \$5.9 million and \$12.0 million, for the three and six-months ended March 31, 2022, respectively. Demand for the Company's direct hire placement services was significantly higher during fiscal 2022, primarily due to a stronger economy coupled with a continued "post COVID-19 bounce" in employment that fiscal year. The result was a more favorable labor market for permanent, full-time hires resulting in a record high for direct hire placement production in fiscal 2022.
- Consolidated revenues for the three and six-month periods ended March 31, 2023 were \$38.9 million and \$80.0 million, down 2% and 3%, respectively, over the comparable fiscal 2022 periods. The slight quarter over quarter declines can be attributed primarily to 2022's better than expected performance in direct hire placement revenues and a more robust economy in that fiscal year. Despite some potential headwinds, we remain cautiously optimistic about our overall revenue generation capability for the remainder of fiscal 2023, based on recent predictions regarding the state of the labor market and forecasted macroeconomic conditions.
- Gross profits and gross margins were \$13.2 million, and 34.0%, and \$27.6 million, and 34.5%, for the three and six-month periods ended March 31, 2023, respectively, compared to \$14.5 million, and 36.6%, and \$30.1 million, and 36.5%, respectively, for the comparable fiscal 2022 periods. In addition to the effects of record high direct hire placement business in fiscal 2022 (which has 100% gross margin and increases overall gross margin) and fiscal 2022's non-recurring COVID-19 response projects, the decreases in gross profit and gross margin are attributable, in part, to increases in contractor pay associated with recent inflation resulting in some spread compression within the Professional Services Segment. The Company has stepped-up counter-inflationary measures, including increases in mark-ups, bill rates and spreads in order to ameliorate recent margin compression. GEE Group's current gross margin percentages remain relatively high and very competitive, as compared to its peer group.

- Selling, general and administrative expenses ("SG&A") for the three and six-month periods ended March 31, 2023 were \$11.7 million and \$24.5 million, down 4% and level, respectively, compared with the same fiscal 2022 periods. SG&A for the three-month period ended March 31, 2023, as a percentage of revenues, was 30% compared to 31% for the three-month period ended March 31, 2022. SG&A for the three-month period ended March 31, 2022 included the settlement of a legal matter totaling \$975 thousand. The small net increase in SG&A relative to revenue excluding the impact of this non-recurring fiscal 2022 charge is largely a result of the effects of inflation on compensation and other operating costs. In the latter part of February and in March 2023, the Company implemented certain cost reductions with estimated annual savings of approximately \$4.0 million, which are expected to have a positive impact on results for the remainder of fiscal 2023. The Company monitors operating costs including the impacts of inflation with a view towards identifying and taking advantage of potential cost reductions on a routine basis.
- Net income for the three and six-month periods ended March 31, 2023, was \$0.7 million, or \$0.01 per diluted share, and \$1.3 million, or \$0.01 per diluted share, as compared with net income of \$1.1 million, or \$0.01 per diluted share, and \$17.8 million, or \$0.15 per diluted share for the three and six-month ended March 31, 2022. The significant decrease in net income for the six months ended March 31, 2023, is mainly attributable to gains of \$16.8 million from extinguishment of the Company's remaining PPP loans, offset by a \$2.15 million non-cash goodwill impairment charge during the six months ended March 31, 2022. The remaining net decrease is consistent with the declines in gross profit and gross margins for the six months ended March 31, 2023, from their record levels during the comparable fiscal 2022 periods, as explained above. Also as discussed above, our recent price increases and targeted cost reductions are expected to begin to have positive effects on results during the remainder of fiscal 2023.
- Adjusted EBITDA (a non-GAAP financial measure) for the three and six-month periods ended March 31, 2023, was \$1.7 million and \$3.7 million, respectively, as compared with \$3.4 million and \$7.3 million, respectively, from comparable fiscal 2022 periods. As discussed above, higher direct hire revenues and gross profit in fiscal 2022, and recent inflation in wages and other costs were the primary drivers of the decline in earnings during the three-month and six-month periods ended March 31, 2023, compared with comparable prior periods. The Company expects recent price increases and targeted cost reductions to begin to have positive effects on results during the remainder of fiscal 2023. Reconciliations of net income to non-GAAP Adjusted EBITDA are attached hereto.

- Adjusted free cash flow (a non-GAAP financial measure) YTD of fiscal year 2023 was \$3.2 million, as compared with \$6.1 million for the first half of fiscal 2022. Adjusted free cash flow has been adjusted to exclude payments of the two installments of deferred FICA taxes of \$1.8 million during each period under the CARES Act. Higher adjusted free cash flow during the first half of fiscal 2022, is largely the result of fiscal 2022's extraordinary performance. In addition, adjusted free cash flow for the first half of fiscal 2023, included the effects of annual cash bonus payments under the Company's new performance-based incentive compensation program following fiscal 2022's extraordinary performance. Reconciliations of cash flow from operating activities to non-GAAP adjusted free cash flow are attached hereto.
- As of March 31, 2023, cash balance of \$20.1 million (up \$1.3 million since September 30, 2022), borrowing availability under GEE Group's bank ABL credit facility was \$13.3 million and net working capital of \$29.9 million. As of March 31, 2023, current ratio of 3.6, shareholders' equity of \$102.8 million, and zero long term debt.
- · Net book value per share and net tangible book value per share were \$0.90 and \$0.28, respectively, as of March 31, 2023, both up in comparison to those as of September 30, 2022.

#### **Management Comments**

Derek E. Dewan, Chairman and Chief Executive Officer of GEE Group, commented, "We are pleased with our results for the fiscal second quarter and first half of fiscal 2023, especially considering the volatility and uncertainties that persist in our economy and labor markets. We are especially pleased with revenue performance in our professional IT contract services markets, which have grown by double digits so far in 2023. We continue to express the same cautious optimism for future profitable organic growth, increased earnings and enhanced free cash flow for the remainder of fiscal 2023. Beginning in the fiscal 2023 third quarter, we expect to see the benefit and positive impact on the Company's financial results from the significant cost-saving measures we implemented in late February and March. Our capital allocation strategy includes the recently announced Share Repurchase Plan authorized by our Board of Directors to repurchase up to \$20 million in GEE Group Inc. common shares through open market purchases between now and the end of this calendar year. In addition, we are constantly on the lookout for opportunities to augment internal growth with strategic acquisitions that are appropriately priced so that they are accretive to earnings. The maximization of shareholder value is paramount to our growth strategy."

Mr. Dewan added, "Fiscal 2023 looks promising so far in light of economic conditions and despite the current and potential headwinds that lie ahead. We intend to continue our philosophy and strategy of taking advantage of any and all opportunities we can to help our clients meet their human resource needs as we all continue to navigate this unprecedented time of socioeconomic change. Our people are the best in the business at identifying, recruiting and placing optimal talent available to meet our clients' unique and ever-evolving needs. The flexible, on-demand workforce needs of corporate America remain strong and are growing and changing daily. These dynamic changes in how America works will benefit our Company and the staffing industry as a whole."

#### Additional Information to Consider in Conjunction with the Press Release

The aforementioned 2023 fiscal second quarter highlights and results should be read in conjunction with all of the financial and other information included in GEE Group's most recent Quarterly Report on Form 10-Q, and its most recent Annual Report on Form 10-K, as well as any applicable recent Current Reports on Forms 8-K and 8-K/A, Registration Statements and Amendments on Forms S-1 and S-3, and Information Statements on Schedules 14A and 14C, filed with the SEC. The discussion of financial results in this press release, and the information included herein include the use of non-GAAP financial measures and related schedules attached hereto which reconcile the related items prescribed by accounting principles generally accepted in the United States ("GAAP" or "U.S GAAP") to the non-GAAP financial information also are presented herein. These non-GAAP financial measures are not a substitute for the comparable measures prescribed by GAAP as further discussed below in this press release. See "Use of Non-GAAP Financial Measures" and the reconciliations of Non-GAAP Financial Measures used in this press release with the Company's corresponding financial measures presented in accordance with U.S. GAAP below.

Financial information provided in this press release also may consist of or refer to estimates, projected or pro forma financial information and certain assumptions that are considered forward looking statements, which are predictive in nature and depend on future events, and any such predicted or projected financial or other results may not be realized nor are they guarantees of future performance. See "Forward-Looking Statements Safe Harbor" below which incorporates "Risk Factors" related to the COVID-19 pandemic and other potential items which may possibly have a negative effect on the Company's business.

#### **Use of Non-GAAP Financial Measures**

The Company presents and highlights certain non-GAAP financial measures in this press release, including Adjusted Net Income, EBITDA, Adjusted EBITDA and Free Cash Flow. Management and the board of directors use and refer to these non-GAAP financial measures internally as a supplement to financial information presented in accordance with U.S. GAAP. Non-GAAP financial measures are used for purposes of evaluating operating performance, financial planning purposes, establishing operational and budgetary goals, setting financial goals for incentive compensation plans, analysis of debt service capacity, capital expenditure planning and determining working capital needs. The Company also believes that these non-GAAP financial measures also are considered useful by investors.

Non-GAAP Adjusted Net Income is defined as Net Income adjusted for non-cash stock compensation expenses, acquisition, integration, restructuring and other non-recurring expenses, capital markets-related expenses, gains or losses on extinguishment of debt and noncash goodwill impairment charges.

Non-GAAP EBITDA is defined as net income before interest, taxes, depreciation and amortization. Non-GAAP adjusted EBITDA is defined as EBITDA, adjusted for the same items used to derive non-GAAP adjusted net income (loss). Non-GAAP free cash flow is defined as cash flow from operating activities, less capital expenditures. Non-GAAP adjusted net income, EBITDA, adjusted EBITDA and free cash flow are not terms proscribed or defined by GAAP and, as a result, the Company's measure of them may not be comparable to similarly titled measures used by other companies. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position, or cash flow that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. The non-GAAP financial measures discussed above should be considered in addition to, and not as substitutes for, nor as being superior to net income reported in the consolidated statements of income, cash and cash flows reported in the consolidated statements of cash flows, or other measures of financial performance reflected in the Company's consolidated financial statements prepared in accordance with U.S. GAAP included in Forms 10-Q and 10-K filed with the SEC, which should be read and referred to in order to obtain a comprehensive and thorough understanding of the Company's financial results.

The reconciliations of: (1) net income to non-GAAP adjusted net income, (2) net income to non-GAAP EBITDA and adjusted EBITDA, and (3) net cash from operating activities to non-GAAP adjusted free cash flow referred to in the highlights or elsewhere in this press release are provided in the following schedules that also form a part of this press release.

#### Reconciliation of Net Income to Non-GAAP Adjusted Net Income Three Month Periods Ended March 31, (In thousands)

	2	2023	 2022
Net income	\$	658	\$ 1,087
Non-cash stock compensation		126	152
Settlement of legal matter		-	975
Acquisition, integration & restructuring		65	 30
Non-GAAP adjusted net income	\$	849	\$ 2,244

## Reconciliation of Net Income to Non-GAAP Adjusted Net Income Six Month Periods Ended March 31,

(In thousands)

	2023	2022
Net income	\$ 1,312	\$ 17,755
Non-cash stock compensation	500	299
Gains on PPP loan forgiveness	-	(16,773)
Non-cash goodwill impairment charge	-	2,150
Settlement of legal matter	-	975
Severance agreement	-	510
Acquisition, integration & restructuring	 110	46
Non-GAAP adjusted net income	\$ 1,922	\$ 4,962

# Reconciliation of Net Income to Non-GAAP EBITDA and Adjusted EBITDA Three Month Periods Ended March 31, (In thousands)

	2023	2022
Net income	\$ 658	\$ 1,087
Interest expense	73	98
Interest income	(95)	-
Income taxes	58	(8)
Depreciation	98	94
Amortization	 719	1,015
Non-GAAP EBITDA	1,511	2,286
Non-cash stock compensation	126	152
Settlement of legal matter	-	975
Acquisition, integration & restructuring	65	30
Non-GAAP adjusted EBITDA	\$ 1,702	\$ 3,443

# Reconciliation of Net Income (Loss) to Non-GAAP EBITDA and Adjusted EBITDA Six Month Periods Ended March 31, (In thousands)

	 2023	 2022
Net income	\$ 1,312	\$ 17,755
Interest expense	146	205
Interest income	(133)	-
Income taxes	131	(37)
Gains on PPP loan forgiveness	-	(16,773)
Depreciation	199	180
Amortization	1,439	2,029
Non-cash goodwill impairment charge	 	 2,150
Non-GAAP EBITDA	3,094	5,509
Non-cash stock compensation	500	299
Settlement of legal matter	-	975
Severance agreement	-	510
Acquisition, integration & restructuring	 110	 46
Non-GAAP adjusted EBITDA	\$ 3,704	\$ 7,339

# Reconciliation of Net Cash from Operating Activities to Non-GAAP Free Cash Flow and Adjusted Free Cash Flow Six Month Periods Ended March 31, (In thousands)

	 2023	 2022
Net cash provided by operating activities	\$ 1,439	\$ 4,456
Acquisition of property and equipment	 (84)	 (155)
Non-GAAP free cash flow	1,355	4,301
Deferred FICA Payments under CARES Act	 1,827	 1,827
Non-GAAP adjusted free cash flow	\$ 3,182	\$ 6,128

## GEE GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited) (Amounts in thousands except per share data)

	Th	ree Months		ed March	Si	x Months En	ded I	March 31.
	_	2023		2022		2023		2022
NET REVENUES:								
Contract staffing services	\$	33,976	\$	33,745	\$	69,377	\$	70,429
Direct hire placement services		4,883		5,884		10,630		12,047
NET REVENUES		38,859		39,629		80,007		82,476
Cost of contract services		25,643		25,115		52,400		52,380
GROSS PROFIT		13,216		14,514		27,607		30,096
Selling, general and administrative expenses		11,705		12,228		24,513		24,587
Depreciation expense		98		94		199		180
Amortization of intangible assets		719		1,015		1,439		2,029
Goodwill impairment charge		-		-		-		2,150
INCOME FROM OPERATIONS		694		1,177		1,456		1,150
Gain on extinguishment of debt		-		-		-		16,773
Interest expense		(73)		(98)		(146)		(205)
Interest income		95		<u> </u>		133		
INCOME BEFORE INCOME TAX PROVISION		716		1,079		1,443		17,718
Provision for income tax expense (benefit)		58		(8)		131		(37)
NET INCOME	\$	658	\$	1,087	\$	1,312	\$	17,755
BASIC EARNINGS PER SHARE	\$	0.01	S	0.01	\$	0.01	\$	0.16
DILUTED EARNINGS PER SHARE	\$	0.01	\$	0.01	\$	0.01	\$	0.15
WEIGHTED AVERAGE SHARES OUTSTANDING								
BASIC		114,450		114,100		114,450		114,100
DILUTED		115,185		115,642		115,226		115,592

	M	arch 31, 2023	Se	eptember 30, 2022
ASSETS  CHINDENIT ACCETS				
CURRENT ASSETS:	Ф	20.000	Ф	10.040
Cash	\$	20,099	\$	18,848
Accounts receivable, less allowances (\$702 and \$738, respectively)		20,431		22,770
Prepaid expenses and other current assets		757	_	604
Total current assets		41,287		42,222
Property and equipment, net		1,025		1,140
Goodwill		61,293		61,293
Other intangible assets, net		9,846		11,285
Right-of-use assets		3,979		2,830
Other long-term assets		679		784
TOTAL ASSETS	\$	118,109	\$	119,554
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Accounts payable	\$	3,373	\$	2,958
Accrued compensation		5,580		5,750
Current operating lease liabilities		1,461		1,333
Other current liabilities		945		5,538
Total current liabilities		11,359		15,579
Deferred taxes		617		528
Noncurrent operating lease liabilities		2,867		1,889
Other long-term liabilities		451		555
Total liabilities		15,294		18,551
Commitments and contingencies (Note 12)				
,				
SHAREHOLDERS' EQUITY				
Common stock, no par value; authorized - 200,000 shares; issued and outstanding - 114,450 shares at March 31,				
2023 and 114,450 shares at September 30, 2021		112,551		112,051
Accumulated deficit		(9,736)		(11,048)
Total shareholders' equity	_	102,815		101,003
Tomi Similario Squary		102,010		101,002
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	118,109	\$	119,554

#### About GEE Group

GEE Group Inc. is a provider of specialized staffing solutions and is the successor to employment offices doing business since 1893. The Company operates in two industry segments, providing professional staffing services and solutions in the information technology, engineering, finance and accounting specialties and commercial staffing services through the names of Access Data Consulting, Agile Resources, Ashley Ellis, General Employment, Omni-One, Paladin Consulting and Triad. Also, in the healthcare sector, GEE Group, through its Scribe Solutions brand, staffs medical scribes who assist physicians in emergency departments of hospitals and in medical practices by providing required documentation for patient care in connection with electronic medical records (EMR). Additionally, the Company provides contract and direct hire professional staffing services through the following SNI brands: Accounting Now®, SNI Technology®, Legal Now®, SNI Financial®, Staffing Now®, SNI Energy®, and SNI Certes.

#### Forward-looking Statements Safe Harbor

In addition to historical information, this press release contains statements relating to possible future events and/or the Company's future results (including results of business operations, certain projections, future financial condition, pro forma financial information, and business trends and prospects) that are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Act of 1934, as amended, (the "Exchange Act"), and the Private Securities Litigation Reform Act of 1995 and are subject to the "safe harbor" created by those sections. The statements made in this press release that are not historical facts are forward-looking statements that are predictive in nature and depend upon or refer to future events. These forward-looking statements include without limitation information relating to our intended share repurchases, the amount and timing of share repurchases, the possibility that the share repurchase program may be discontinued or suspended, anticipated cash flow generation and expected shareholder benefits. Such forward-looking statements often contain, or are prefaced by, words such as "will", "may," "plans," "expects," "anticipates," "projects," "predicts," "pro forma", "estimates," "aims," "believes," "hopes," "potential," "intends," "suggests," "appears," "seeks," or variations of such words or similar words and expressions. Forward-looking statements are not guarantees of future performance, are based on certain assumptions, and are subject to various known risks and uncertainties, many of which are beyond the Company's control, and cannot be predicted or quantified and, consequently, as a result of a number of factors, the Company's actual results could differ materially from those expressed or implied by such forward-looking statements. The international pandemic, the "Novel Coronavirus" ("COVID"-19), has been detrimental and may continue to negatively impact and disrupt the Company's business operations. The health outbreak has caused a significant negative effect on the global economy, employment in general including the lack of demand for the Company's services which was exacerbated by government and client directed"quarantines", "remote working", "shut-downs" and "social distancing". There is no assurance that conditions will not persist or worsen and further negatively impact GEE Group. Certain other factors that might cause the Company's actual results to differ materially from those in the forward-looking statements include, without limitation: (i) the loss, default or bankruptcy of one or more customers; (ii) changes in general, regional, national or international economic conditions; (iii) an act of war or terrorism, industrial accidents, or cyber security breach that disrupts business; (iv) changes in the law and regulations; (v) the effect of liabilities and other claims asserted against the Company including the failure to repay indebtedness or comply with lender covenants including the lack of liquidity to support business operations and the inability to refinance debt, failure to obtain necessary financing or the inability to access the capital markets and/or obtain alternative sources of capital; (vi) changes in the size and nature of the Company's competition; (vii) the loss of one or more key executives; (viii) increased credit risk from customers; (ix) the Company's failure to grow internally or by acquisition or the failure to successfully integrate acquisitions; (x) the Company's failure to improve operating margins and realize cost efficiencies and economies of scale; (xi) the Company's failure to attract, hire and retain quality recruiters, account managers and salesmen; (xii) the Company's failure to recruit qualified candidates to place at customers for contract or full-time hire; (xiii) the adverse impact of geopolitical events, government mandates, natural disasters or health crises, force majeure occurrences, global pandemics such as the deadly "coronavirus" (COVID-19) or other harmful viral or non-viral rapidly spreading diseases and such other factors as set forth under the heading "Forward-Looking Statements" in the Company's annual reports on Form 10-K, its quarterly reports on Form 10-O and in the Company's other filings with the Securities and Exchange Commission (SEC). More detailed information about the Company and the risk factors that may affect the realization of forward-looking statements is set forth in the Company's filings with the SEC. Investors and security holders are urged to read these documents free of charge on the SEC's web site at http://www.sec.gov. The Company is under no obligation to (and expressly disclaims any such obligation to) and does not intend to publicly update, revise, or alter its forward-looking statements whether as a result of new information, future events or otherwise.

#### Contact:

GEE Group Inc. Kim Thorpe 630.954.0400 invest@genp.com

SOURCE: GEE Group Inc.



## Important Notifications\*



#### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS:

This document contains "forward-looking statements" – that is, statements related to future events that by their nature address matters that are, to different degrees, uncertain. For details on the uncertainties that may cause our actual future results to be materially different than those expressed in our forward-looking statements, see our most recent annual report on Form 10-K, quarterly reports on Form 10-Q, and our most recent earnings investor presentations. We do not undertake to update our forward-looking statements. This document also includes certain forward-looking projected financial information that is based on current estimates and forecasts and financial goals, for which complete plans, projections or predictions have not yet been developed. Actual results could differ materially.

#### **NON-GAAP FINANCIAL MEASURES:**

In this document, we sometimes use information derived from consolidated financial data but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered "non-GAAP financial measures" under the U.S. Securities and Exchange Commission rules. These non-GAAP financial measures supplement our GAAP disclosures and should not be considered an alternative to the GAAP measure. The reasons we use these non-GAAP financial measures and the reconciliations to their most directly comparable GAAP financial measures are included in our earnings release and the appendix of this presentation and prior earnings presentations, as applicable.

Amounts shown on subsequent pages may not add due to rounding and represent approximations, accordingly.

GEE's Investor Relations information may be found on our website at <a href="https://ir.geegroup.com">https://ir.geegroup.com</a> and, as well as GEE Group's Facebook page and Linked In accounts, contain a significant amount of information about GEE Group, including financial and other information for investors. GEE encourages investors to visit these websites from time to time, as information is updated and new information is posted.

\* See slides 11 through 14 for additional details regarding Important Notifications.
(a- see slides 13 and 14 herein for detail build ups of Adjusted Net Income, Adjusted EBITDA ("AEBITDA") and Free Cash Flow ("FCF").

## Fiscal 2Q'23 and YTD Highlights



Highlights	2Q'23	YTD		
Professional Contract Revenue	+2%	0%		
IT Contract Revenue Growth	+11%	+13%		
Consolidated Revenue	-2%	-3%		
Rev Growth x. non-recurring <sup>b)</sup>	+5%	+5%		
Combined Comm Marris	34.0%	34.5%		
Combined Gross Margin	-260 bps	-200 bps		
Diluted EPS	\$0.01	\$0.01		
Diluted EFS	-\$0.00 y/y	-\$0.15 y/y <sup>-c</sup>		
Adjusted Free Cash Flow* -a)	\$1.5m*	\$3.2m*		
riajacica i los dudi i low	-\$0.7m y/y -\$2.9m y/y			

#### **Performance**

#### Professional contract revenue growth led by double-digit revenue growth in IT businesses

- Professional IT contract services revenue grew 11% Q/Q and 13% in 1H'23 over 1H'22
- Adjusting for the effects of non-recurring COVID-19 projects in 2022, Q2 and YTD '23 consolidated revenue grew \$1.6 and \$3.1m, respectively, or 5% each period-b) ...
- Driving profitability & free cash flow through professional services growth (led by IT) and lean operations
- 2Q'23 marked the 10th consecutive quarter of positive EBITDA since fiscal 2021, the first post-COVID 19 pandemic full fiscal year... and the 7th consecutive quarter of positive free cash flow (adjusted to exclude deferred FICA payments from the pandemic) since our follow-on offering and final debt restructuring, which occurred in 3Q'21...

Improving services, growing revenues & generating cash in a challenging, but opportunistic environment

<sup>\*</sup> Non-GAAP Financial Measure
(a- see slides 13 and 14 herein for detail build ups of Adjusted Net Income, Adjusted EBITDA ("AEBITDA") and Free Cash Flow ("FCF").
(b- Q2 and YTD '22 included \$0.8m and \$3.1m, respectively, from discreet (non-recurring) projects related to COVID-19.
(c- \$0.15 decline due to inclusion of \$16.8 million in gains on forgiveness of CARES Act PPP loans, offset by \$2.2 goodwill impairment in 1H'22.

## GEE Group: Taking action today & positioning for tomorrow



#### TODAY'S CHALLENGING ENVIRONMENT

#### Heightened challenges

- · Post COVID 19 macroeconomics
- Inflation
- · Potential for recession

## Continue to scale lean while taking advantage of opportunities and successfully navigating through challenges ...

- Growth ... Core professional contract services growing (~80% of consolidated revenue) ... led by IT following re-organization of IT resources and service delivery ... while remaining well positioned to capitalize on direct hire opportunities
- Price ... stepping up price increases to better keep pace w/ rising costs ... increased selectivity & discipline placing candidates ...
- Efficiencies ... \$4m/annual cost take outs executed in March 2023 quarter.... remain hyper focused on productivity and lean operations ...

#### **GROWTH HIGHLIGHTS**



GEE IT brands, Agile, Access Data, Paladin and SNIT, leading the way w/ combined double-digit organic growth ....



Placing rainmakers to lead priority markets (Austin, Houston, Chicago, W. Hartford, Tampa, Orlando, Colorado Springs, others)



Re-organizing around key brands and business leaders to drive growth now and into the future

Managing our businesses to drive growth, price & cost reductions

## Free cash flow\* performance

(\$ in millions)



	Fiscal 1H'23	Fiscal 1H'22
GAAP net income	\$1.3	\$17.7
Depreciation & amortization	1.6	2.2
Other recurring non-cash expenses -a)	1.4	1.5
Operating working capital	(2.7)	(2.2)
Current receivables	2.4	1.4
Accounts payable	0.4	(0.6)
Accrued compensation	(0.2)	(0.6)
Other WC asset-liability items	(5.3)	(2.4)
Other CFOA-b)	0.0	(14.6)
Gross CAPEX	(0.2)	(0.3)
FCF*	\$1.4	\$4.3
FCF x/ FICA & bonus payments*c)	\$3.2	\$6.1

### FY'23 YTD Performance Highlights

- FCF\* for fiscal 1H'23 and 1H'22 was \$3.2 million and \$6.1 million, respectively, excluding the effects of deferred CARES Act FICA payments-c)... 1H'23 also included \$1.1m in annual performance-based incentive cash bonus payments for 2022's record performance ...
- 2Q'23 marked the 7th consecutive quarter of adjusted FCF\* since the Company's follow on offering and debt elimination in June 2021...
- Cash of \$20.1 million; cash and borrowing availability combined were \$33.4 million as of March 31, 2023
- \$20 million share repurchase authorization approved and put in place beginning in 3Q'23 through December 31, 2023

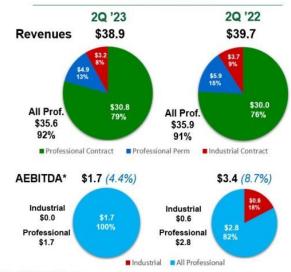
#### FCF\*, cash position and working capital remain strong providing the means to grow shareholder value

<sup>\*</sup> Non-GAAP Financial Measure
(a – Aggregates the following: non-cash stock compensation, non-cash lease expense, change in deferred income taxes, and amortization of debt discount.
(b – Includes the following: gains on forgiveness of PPP loans (\$16.8m in Q1'22) and non-cash GV impairment charge (\$2.2m in Q1'22)
(c– Excludes effects of \$1.8 million payments of installment on CARES Act deferred FICA paid in December 2022 and December 2021.

## Results by segment

(\$ in Millions)

#### **QUARTER RESULTS**



\* Non-GAAP Financial Measure (a- see slides 13 and 14 for detail build ups of Adjusted Net Income, Adjusted EBITDA ("AEBITDA") and Free Cash Flow ("FCF"). (b- Q2 and YTD '22 included \$0.8m and \$3.1m, respectively, from discreet (non-recurring) projects related to COVID-19.



#### PERFORMANCE HIGHLIGHTS

- · Professional contract services revenue represents 79% of our consolidated revenue and led fiscal 2023 performance so far increasing \$1.6 million, or 5%, quarter over quarter, and \$3.1 million, or 5% year to date, excluding the effects of nonrecurring COVID-19-related projects revenue in fiscal 2022-b).
- IT professional services contracts revenue: Led all other lines and grew by double digits, 11% quarter over quarter, and 13% year to date.
- Consolidated revenue: Q2 '23 revenue of \$38.9 million declined slightly compared w/ \$39.6 million; attributable to record high direct hire revenues and non-recurring COVID-19 related projects in fiscal 2022-b). Excluding the effects of the non-recurring COVID 19 projects alone, remaining revenues have grown 5% in fiscal 2023, so far.
- Adjusted EBITDA\*: 2Q'23 marked the 10th consecutive quarter of positive EBITDA since fiscal 2021, the first post-COVID 19 pandemic full
- \$4.0 million in Cost Savings: In February and March 2023, the Company implemented certain cost reductions with estimated annual savings of approximately \$4.0 million, which are expected to have a positive impact on results for the remainder of fiscal 2023.

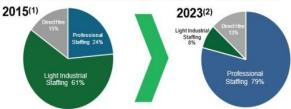
## **Historical Growth & Financial Highlights**

(\$ in Millions)













- GEE Group Inc. (NYSE American: JOB) acquired in 2015
- Pre-acquisition GEE reported \$39.4 million in revenue and a \$(1.4) million net loss in fiscal 2014; as a predominantly industrial staffing company on the brink of becoming delisted
- · Have since completed 4 additional acquisitions, grown revenues 4x, and grown AEBITDA (a non-GAAP measure) at a 175% CAGR, focusing on professional services, led by IT
- · Primary mission: Grow shareholder value through disciplined allocation and use of capital

\* Non-GAAP Financial Measure (a- see slides 13 and 14 for detail build ups of Adjusted Net Income, Adjusted EBITDA ("AEBITDA") and Free Cash Flow ("FCP"). (1) Fiscal year ended September 30, 2015. (2) LTM period ended March 31, 2023.

## Progress on plan to build industry leading professional staffing and HR solutions business w/ \$1B<sup>-b)</sup> in annual revenue









#### **BUILDING A LEADING PROFESSIONAL SERVICES STAFFING BUSINESS** Mar-2015 Aug-2015 Oct- 2015 Jan-2016 Apr-2017 FY '23 & beyond FY '22 Integrated, Faster, more GEE makes next four strategic acquisitions... Founders launch the Company by deleveraged, focused company ADCC acquiring public company, General debt free & poised to reach \$1B Employment Enterprises (NYSE Agile positive cash revenue goal w/ in American: JOB), in a merger with Paladin earnings SNI Cos. 3-5 years .... Scribe Solutions, Inc.

Acquire and integrate while building brands, platforms and scale ...

Revenue figures are rounded and approximations
(a – Consolidated revenues were \$43.3 million for the fiscal year ended September 30, 2015, and \$165.1 million for the fiscal year ended September 30, 2022.

(b – See Important Notifications and CAUTION CONCERNING FORWARD-LOOKING STATEMENTS on slides 2 and 15.



Improving services, production & cash, while managing through a challenging environment

Taking action to drive growth and price and to take costs out

Experienced management and BOD committed to build our SECOND billion-dollar industry-leading company

#### **BUILDING STAFFING AND HR SOLUTIONS THAT WORK**

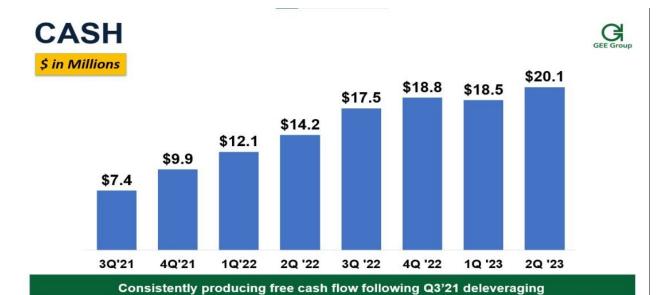


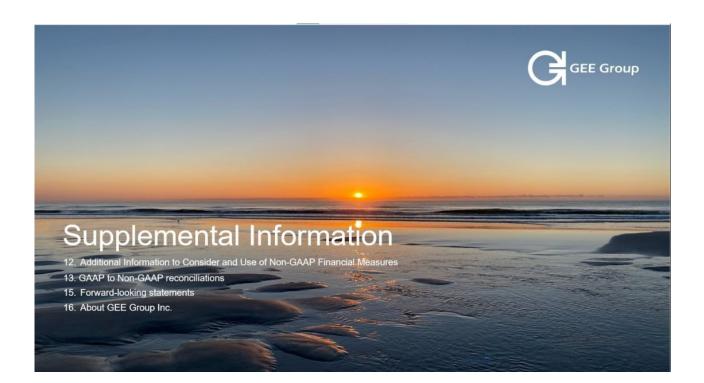




GEE is growing in critical sectors led by IT ... and w/ significant opportunities ahead







#### Additional Information to Consider in Conjunction with the Investor Presentation



The financial information and highlight information included herein should be read in conjunction with all of the financial and other information included in GEE Group's Annual Reports on Form 10-K, Quarterly Reports on Form 10-C, Current Reports on Forms 8-K and 8-K/A, Registration Statements and Amendments on Forms 8-1 and 8-3, and Information Statements on Schedules 14A and 14C, filed with the SEC, the discussion of financial results in this investor presentation, and the information included herein regarding the use of non-GAAP financial measures and the related schedules attached hereto which reconcile the related items prescribed by accounting principles generally accepted in the United States ("GAAP") to the non-GAAP financial information. These non-GAAP financial measures are not a substitute for the comparable measures prescribed by GAAP as further discussed below in this investor presentation. Financial information provided in this investor presentation may consist of or refer to estimates, projected or pro forma financial information and certain assumptions that are considered forward looking statements, are predictive in nature and depend on future events, and any such predicted or projected financial or other results may not be realized nor are they guarantees of future performance. See "Forward-Looking Statements" below which incorporates "Risk Factors" related to the COVID-19 pandemic and other potential items which may possibly have a negative effect on the Company's business.

#### Use of Non-GAAP Financial Measures

The Company discloses certain non-GAAP financial measures in this investor presentation, including Adjusted Net Income, EBITDA, Adjusted EBITDA and Free Cash Flow. Management and the board of directors use and refer to these non-GAAP financial measures internally as a supplement to GAAP financial information for purposes of evaluating operating performance, financial planning purposes, establishing operational and budgetary goals, compensation plans, analysis of debt service capacity, capital expenditure planning and determining working capital needs; and also believe that these are useful financial measures used by investors.

Non-GAAP Adjusted Net Income is defined as Net Income adjusted for non-cash stock compensation expenses, acquisition, integration, restructuring and other non-recurring expenses, capital markets-related expenses, gains or losses on extinguishment of debt and noncash goodwill impairment charges. Non-GAAP EBITDA is defined as Net Income before interest, taxes, depreciation and amortization. Non-GAAP Adjusted EBITDA is defined as EBITDA, adjusted for the same items as Adjusted Net Income. Non-GAAP Fire Cash Flow is defined as Cash Flow from Operating Activities, less capital expenditures. Non-GAAP Adjusted Net Income. EBITDA, Adjusted EBITDA and Free Cash Flow are not terms defined by GAAP and, as a result, the Company's measure of them might not be comparable to similarly titled measures used by other companies. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position, or cash flow that either excludes or includes amounts that are not normally excluded or included, as the case may be, in the most directly comparable measure calculated and presented in accordance with GAAP. The non-GAAP financial measures discussed above should be considered in addition to, and not as substitutes for, nor as being superior to Net Income reported in the Consolidated Statements of Income, cash and cash flows reported in the Consolidated Statements of Cash Flows, or other measures of financial performance, as reflected on the Company's consolidated financial statements prepared in accordance with U.S. GAAP included in Form 10-K and Form 10-Q for their respective periods filed with the SEC, which should be read and referred to in order to obtain a comprehensive and thorough understanding of the Company's financial results.

The reconciliations of Net Income to non-GAAP Adjusted Net Income, Net Income to EBITDA and Adjusted EBITDA, and Cash Flows from Operating Activities to Free Cash Flows referred to in the highlights or elsewhere in this investor presentation are provided in the following schedules that also form a part of this investor presentation.



## GAAP to Non-GAAP reconciliations



#### Reconciliation of Net Income to Non-GAAP EBITDA and Adjusted EBITDA Three Month Periods Ended March 31, (In thousands)

	2023		2022
Net income	\$	658	\$ 1,087
Interest expense		73	98
Interest income		(95)	-
Income taxes		58	(8)
Depreciation		98	94
Amortization		719	1,015
Non-GAAP EBITDA		1,511	2,286
Non-cash stock compensation		126	152
Settlement of legal matter		-	975
Acquisition, integration & restructuring		65	30
Non-GAAP adjusted EBITDA	\$	1,702	\$ 3,443

#### Reconciliation of Net Income (Loss) to Non-GAAP EBITDA and Adjusted EBITDA Six Month Periods Ended March 31, (In thousands)

		2023	 2022
Net income	\$	1,312	\$ 17,755
Interest expense		146	205
Interest income		(133)	17
Income taxes		131	(37)
Gains on PPP loan forgiveness		-	(16,773)
Depreciation		199	180
Amortization		1,439	2,029
Non-cash goodwill impairment charge	50	-	2,150
Non-GAAP EBITDA		3,094	5,509
Non-cash stock compensation		500	299
Settlement of legal matter		-	975
Severance agreement			510
Acquisition, integration & restructuring	100	110	46
Non-GAAP adjusted EBITDA	-	3,704	\$ 7,339

#### Reconciliation of Net Income to Non-GAAP Adjusted Net Income Three Month Periods Ended March 31, (In thousands)

1,087
152
975
30
2,244

#### Reconciliation of Net Income to Non-GAAP Adjusted Net Income Six Month Periods Ended March 31, (In thousands)

	2023	- 0	2022
Net income	\$ 1,312	\$	17,755
Non-cash stock compensation	500		299
Gains on PPP loan forgiveness			(16,773)
Non-cash goodwill impairment charge			2,150
Settlement of legal matter	~		975
Severance agreement			510
Acquisition, integration & restructuring	110		46
Non-GAAP adjusted net income	\$ 1,922	\$	4,962

#### Reconciliation of Net Cash from Operating Activities to Non-GAAP Free Cash Flow and Adjusted Free Cash Flow Six M onth Periods Ended M arch 31, (In thousands)

		2023	2022		
Net cash provided by operating activities	S	1,439	\$	4,456	
Acquisition of property and equipment		(84)		(155)	
Non-GAAP free cash flow		1,355		4,301	
Deferred FICA Payments under CARES A	ct	1,827		1,827	
Non-GAAP adjusted free cash flow	\$	3,182	\$	6,128	

## Reconciliations of Net Income to Non-GAAP Adjusted EBITDA



Fiscal years ended September 30,	2015	2016	2017	2018	2019	2020	2021	2022
Net Income (Loss)	(4.7)	1.2	(2.4)	(7.6)	(17.8)	(14.3)	0.0	19.6
Interest Expense	0.5	1.6	6.0	11.5	12.4	12.2	5.9	0.4
Income Taxes (Benefit)	9		(6.0)	(0.9)	0.4	0.6	0.1	0.6
Depreciation & Amortization Expense	0.6	1.9	4.0	6.0	5.9	5.3	4.4	3.8
Stock Compensation Expense	0.5	0.8	0.9	1.7	2.2	1.6	1.0	0.6
Acquisition, Integration & Restructuring Expense(1)	0.4	0.7	2.9	3.1	4.3	4.3	0.4	2.1
Goodwill Impairment	2	_		2	4.3	8.9	2	2.2
Other Noncash Expense(2)	2.5	(1.6)	1.0	(0.6)	0.1	(12.3)	0.6	(16.9)
Non-GAAP Adjusted EBITDA(3)	(\$0.1)	\$4.6	\$6.4	\$13.2	\$11.8	\$6.1	\$12.3	\$12.4

Acquisition, integration, and restructuring expense primarily includes costs and expenses associated with acquisitions, post-acquisition integration (office combinations and closings, RIFS, and others), and other capital markets activities that are not fundamental to core business operations or are isolated or non-recurring in nature.
 Includes changes in derivative liability, contingent consideration, acquisition deposit for working capital guarantee, losses (gains) on extinguishment of debt, and other losses (gains).
 Please refer to the important information about Non-GAAP financial measures, included adjusted EBITDA, on page 12, which do not take place of, supersede, or serve as a substitute for the comparable amounts determined in accordance with GAAP.



## Forward-Looking Statements



In addition to historical information, this investor presentation contains statements relating to possible future events and/or the Company's future results (including results of business operations, certain projections, future financial condition, pro forma financial information, and business trends and prospects) that are "forwardlooking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Act of 1934, as amended, (the "Exchange Act"), and the Private Securities Litigation Reform Act of 1995 and are subject to the "safe harbor" created by those sections. The statements made in this investor presentation that are not historical facts are forward-looking statements that are predictive in nature and depend upon or refer to future events. Such forwardlooking statements often contain, or are prefaced by, words such as "will", "may," "plans," "expects," "anticipates," "projects," "predicts," "pro forma", "estimates," "aims," "believes," "hopes," "potential," "intends," "suggests," "appears," "seeks," or variations of such words or similar words and expressions. Forward-looking statements are not guarantees of future performance, are based on certain assumptions, and are subject to various known risks and uncertainties, many of which are beyond the Company's control, and cannot be predicted or quantified and, consequently, as a result of a number of factors, the Company's actual results could differ materially from those expressed or implied by such forward-looking statements. The international pandemic, the "Novel Coronavirus" ("COVID"-19), has been detrimental to and may continue to negatively impact and disrupt the Company's business operations. The health outbreak has caused a significant negative effect on the global economy, employment in general including the lack of demand for the Company's services which is exacerbated by government and client directed "quarantines", "remote working", "shut-downs" and "social distancing". There is no assurance that conditions will not persist or worsen and further negatively impact GEE Group. Certain other factors that might cause the Company's actual results to differ materially from those in the forward-looking statements include, without limitation: (i) the loss, default or bankruptcy of one or more customers; (ii) changes in general, regional, national or international economic conditions; (iii) an act of war or terrorism, industrial accidents, or cyber security breach that disrupts business; (iv) changes in the law and regulations; (v) the effect of liabilities and other claims asserted against the Company including the failure to repay indebtedness or comply with lender covenants including the lack of liquidity to support business operations and the inability to refinance debt, failure to obtain necessary financing or the inability to access the capital markets and/or obtain alternative sources of capital; (vi) changes in the size and nature of the Company's competition; (vii) the loss of one or more key executives; (viii) increased credit risk from customers; (ix) the Company's failure to grow internally or by acquisition or the failure to successfully integrate acquisitions; (x) the Company's failure to improve operating margins and realize cost efficiencies and economies of scale; (xi) the Company's failure to attract, hire and retain quality recruiters, account managers and salesmen; (xii) the Company's failure to recruit qualified candidates to place at customers for contract or full-time hire; (xiii) the adverse impact of geopolitical events, government mandates, natural disasters or health crises, force majeure occurrences, global pandemics such as the deadly "coronavirus" (COVID-19) or other harmful viral or non-viral rapidly spreading diseases and such other factors as set forth under the heading "Forward-Looking Statements" in the Company's annual reports on Form 10-K, its quarterly reports on Form 10-Q and in the Company's other filings with the Securities and Exchange Commission (SEC). More detailed information about the Company and the risk factors that may affect the realization of forward-looking statements is set forth in the Company's filings with the SEC. Investors and security holders are urged to read these documents free of charge on the SEC's web site at http://www.sec.gov. The Company is under no obligation to (and expressly disclaims any such obligation to) and does not intend to publicly update, revise, or alter its forward-looking statements whether as a result of new information, future events or otherwise





### **About GEE Group**

GEE Group Inc. is a provider of specialized staffing solutions and is the successor to employment offices doing business since 1893. The Company operates in two industry segments, providing professional staffing services and solutions in the information technology, engineering, finance and accounting specialties and commercial staffing services through the names of Access Data Consulting, Agile Resources, Ashley Ellis, General Employment, Omni-One, Paladin Consulting and Triad. Also, in the healthcare sector, GEE Group, through its Scribe Solutions brand, provides medical scribes who assist physicians in emergency departments of hospitals and in medical practices by providing required documentation for patient care in connection with electronic medical records (EMR). Additionally, the Company provides contract and direct hire professional staffing services through the following SNI brands: Accounting Now®, SNI Technology®, Legal Now®, SNI Financial®, Staffing Now®, SNI Energy®, and SNI Certes.

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SOURCE: GEE Group Inc.