# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

# FORM 10-QSB

[X] Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2005

01

[] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-05707

# GENERAL EMPLOYMENT ENTERPRISES, INC.

(Exact name of small business issuer as specified in its charter)

Illinois 36-6097429

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

One Tower Lane, Suite 2100, Oakbrook Terrace, Illinois (Address of principal executive offices) (Zip Code)

(630) 954-0400 (Issuer's telephone number)

Check whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

The number of shares outstanding of the issuer's common stock as of April 30, 2005 was 5,140,894.

Transitional small business disclosure format Yes [] No [X]

# PART I - FINANCIAL INFORMATION

Item 1, Financial Statements.

GENERAL EMPLOYMENT ENTERPRISES, INC. CONSOLIDATED BALANCE SHEET

March 31 September 30

2005 2004

(In Thousands) (Unaudited)

ASSETS

Current assets:

Cash and cash equivalents \$4,444 \$4,437

Accounts receivable, less allowances

(Mar. 2005--\$328; Sept. 2004--\$281) 1,914 1,833

Other current assets 440 486

Total current assets 6,798 6,756

Property and equipment:

Furniture, fixtures and equipment 4,623 4,812 Accumulated depreciation and amortization (4,224) (4,274)

Net property and equipment	399	538
Thet property and equipment	3))	220

Total assets \$ 7,197 \$ 7,294

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:

Accrued compensation and payroll taxes \$ 1,458 \$ 1,244

Other current liabilities 426 882

Total current liabilities 1,884 2,126

Shareholders' equity:

Preferred stock, authorized -- 100 shares;

issued and outstanding -- none -- --

Common stock, no-par value; authorized -- 20,000 shares; issued and outstanding --

5.141 shares in March 2005 and

5,136 shares in September 2004 51 51 Capital in excess of stated value of shares 4,782 4,777

Retained earnings 480 340

Total shareholders' equity 5,313 5,168

Total liabilities and shareholders' equity \$7,197 \$7,294

See notes to consolidated financial statements.

2

GENERAL EMPLOYMENT ENTERPRISES, INC.

CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

Three Months Six Months

Ended March 31 Ended March 31

(In Thousands, Except Per Share)

2005 2004 2005 2004

Net revenues:

Contract services \$2,771 \$2,877 \$5,730 \$5,936 Placement services 1,981 1,354 3,904 2,525

Net revenues 4,752 4,231 9,634 8,461

Operating expenses:

Cost of contract services 1,977 2,120 4,060 4,261

Selling 1,257 866 2,411 1,651

General and administrative 1,510 1,638 3,056 3,392

Total operating expenses 4,744 4,624 9,527 9,304

Income (loss) from operations 8 (393) 107 (843) Investment income 13 6 33 23

Income (loss) from continuing operations 21 (387) 140 (820)

Loss from discontinued operations -- (58) -- (87)

Net income (loss) \$ 21 \$ (445) \$ 140 \$ (907)

Average number of shares:

Basic 5,141 5,132 5,139 5,127 Diluted 5,383 5,132 5,390 5,127

Per share - basic and diluted:

Income (loss) from continuing operations \$ -- \$ (.08) \$ .03 \$ (.16) Loss from discontinued operations -- (.01) -- (.02)

Net income (loss) \$ -- \$ (.09) \$ .03 \$ (.18)

See notes to consolidated financial statements.

# GENERAL EMPLOYMENT ENTERPRISES, INC. CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

	Six Mor Ended Ma		
(In Thousands)	2005	2004	
Operating activities:			
Net income (loss)	\$ 140	\$ (907)	
Depreciation and other noncurrent iter		139	324
Accounts receivable	(81)	225 214	116
Accrued compensation and payroll tax Other current items, net	(410)		
other current items, net	(410)	(311	1)
Net cash provided (used) by operating	activities	2	(553)
Investing activities:			
Acquisition of property and equipmen	t		(5)
Net cash used by investing activities			(5)
Financing activities:			
Exercises of stock options	5	13	
Net cash provided by financing activit	ies	5	13
Increase (decrease) in cash and cash e	quivalents	7	(545)
Cash and cash equivalents at beginning	g of period	4,437	3,905
Cash and cash equivalents at end of po	eriod	\$4,444	\$3,360

See notes to consolidated financial statements.

4

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

# Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. This financial information should be read in conjunction with the financial statements included in the Company's annual report on Form 10-KSB for the year ended September 30, 2004.

# Discontinued Operations

In September 2004, the Company completed a transaction to sell the assets and business operations of its Pittsburgh, Pennsylvania staffing business ("GenTech"). The results of GenTech are reflected in the consolidated statement of operations as discontinued operations for all periods presented.

#### Income Taxes

There were no provisions for income taxes for the periods ended March 31, 2005, because of the utilization of losses carried forward from prior years. There were no credits for income taxes as a result of the pretax losses for the periods ended March 31,

2004, because the losses were carried forward and there was not sufficient assurance that a future tax benefit would be realized.

# Lease Obligations

In January 2005, the Company entered into an amendment of the lease agreement that covers office space for its corporate headquarters in Oakbrook Terrace, Illinois. The amended lease expires in 2015, and may be cancelled by the Company in 2012 under certain conditions. The previous lease was scheduled to expire in January 2006. Under the amended lease, the Company's base annual rent expense is reduced by approximately \$120,000. Minimum payments during the non-cancelable term of the lease total approximately \$1,600,000.

Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Overview

The Company provides contract and placement staffing services for business and industry, specializing in the placement of information technology, engineering and accounting professionals. As of March 31, 2005, the Company operated 19 offices located in 10 states.

The Company's business is highly dependent on national employment trends in general and on the demand for information technology and other professional staff in particular. The Company experienced an increase in the demand for

5

its placement services during the six months ended March 31, 2005, compared with the same period of the prior year, as the U.S. jobs market improved. The national unemployment rate decreased to 5.2% in March 2005 from 5.7% in March 2004.

As a result of the increased demand for the Company's services, consolidated net revenues for the six months ended March 31, 2005 were up 14% compared with the prior year. Placement services revenues increased 55% due to increases in both the number of placements and the average placement fee, while contract services revenues declined slightly during the period. As a result of the change in the mix, placement service revenues increased to 41% of consolidated revenues from 30% last year.

Due to the growth in revenues, the Company achieved income from operations of \$107,000 this year, which was a significant improvement from the \$843,000 operating loss last year.

The Company had net cash flow of \$7,000 for the year to date, and the balance of cash and cash equivalents was \$4,444,000 as of March 31, 2005.

# Results of Operations

A summary of operating data, expressed as a percentage of consolidated net revenues, is presented below. Percentages may not add due to rounding.

Six Months Ended March 31 2005 2004

Net revenues:

Contract services 59.5% 70.2% Placement services 40.5 29.8

Net revenues 100.0 100.0

Operating expenses:

Cost of contract services 42.1 50.4 Selling 25.0 19.5 General and administrative 31.7 40.1

Total operating expenses 98.9 110.0

Income (loss) from operations 1.1% (10.0)%

#### Net Revenues

Consolidated net revenues for the six months ended March 31, 2005 were up \$1,173,000(14%) from the prior year. That was due to the combination of a \$206,000 (3%) decrease in contract service revenues and a \$1,379,000 (55%) increase in placement service revenues.

The decrease in contract service revenues occurred because of a 4% decline in the average hourly billing rate, while the number of billable hours was about even with last year. Reflecting stronger demand during the period, placement service revenues were up because of a 33% increase in the number of placements and a 17% increase in the average placement fee.

# Operating Expenses

Total operating expenses for the six months ended March 31, 2005 were up \$223,000 (2%) compared with the prior year.

6

The cost of contract services was down \$201,000 (5%), as a result of the lower contract service revenues. The gross profit margin on contract services increased slightly to 29.1% for the six months ended March 31, 2005, compared with 28.2% the prior year.

Selling expenses increased \$760,000 (46%) for the period. Commission expense was up 58% due to the higher placement service revenues, and recruitment advertising expense was 40% higher than the prior year. Selling expenses represented 25.0% of consolidated net revenues, which was up 5.5 points from the prior year because of the change in revenue mix.

General and administrative expenses decreased \$336,000 (10%) for the six months ended March 31, 2005. Compensation in the operating divisions decreased 11% due to lower commission advances to consultants. Office rent and occupancy costs were down 20% for the period, while other office operating costs declined 44%. These reductions are attributable to a combination of office closings, lease renegotiations, and lower depreciation and amortization expense. All other general and administrative expenses were up 8%. General and administrative expenses represented 31.7% of consolidated revenues, and that was down 8.4 points from the prior year.

There was no provision for income taxes for the six months ended March 31, 2005, because of the utilization of losses carried forward from prior years. There was no credit for income taxes as a result of the pretax losses for the six months ended March 31, 2004, because the losses were carried forward and there was not sufficient assurance that a future tax benefit would be realized.

#### Outlook

The improvement in national hiring patterns and the improved demand for the Company's services resulted in improved operating performance for the Company in the first six months of fiscal

2005. Management believes that the Company is well positioned for growth in the future. In recent years, many unprofitable branch operations were closed, and general and administrative expenses were reduced significantly. Existing branch offices have the capacity to accommodate additional consulting staff and higher volumes of business. Management believes that continued improvement for the Company will depend on continued improvement in the U.S. jobs market.

#### Financial Condition

As of March 31, 2005, the Company had cash and cash equivalents of \$4,444,000, which was an increase of \$7,000 from September 30, 2004. Net working capital at March 31, 2005 was \$4,914,000, which was an increase of \$284,000 from September 30, 2004, and the current ratio was 3.6 to 1. The Company had no long-term debt. Shareholders' equity as of March 31, 2005 was \$5,313,000, which represented 74% of total assets.

During the six months ended March 31, 2005, the net cash provided by operating activities was \$2,000. Net income for the period, together with depreciation and other non-cash charges, provided \$279,000, while working capital items used \$277,000.

The Company's primary source of liquidity is normally from its operating activities. Management believes that existing cash balances will be adequate to finance current operations for the foreseeable future.

As of September 30, 2004 there were approximately \$4,300,000 of losses available to reduce federal taxable income in future years through 2024, and

7

there were approximately \$7,000,000 of losses available to reduce state and local taxable income in future years, expiring from 2006 through 2024.

# Off-Balance Sheet Arrangements

As of March 31, 2005, and during the six months then ended, there were no transactions, agreements or other contractual arrangements to which an unconsolidated entity was a party, under which the Company (a) had any direct or contingent obligation under a guarantee contract, derivative instrument or variable interest in the unconsolidated entity, or (b) had a retained or contingent interest in assets transferred to the unconsolidated entity.

# Forward-Looking Statements

As a matter of policy, the Company does not provide forecasts of future financial performance. However, the Company and its representatives may from time to time make written or verbal forward-looking statements, including statements contained in press announcements, reports to shareholders and filings with the Securities and Exchange Commission. All statements which address expectations about future operating performance and cash flows, future events and business developments, and future economic conditions are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's then-current expectations and assumptions. Actual outcomes could differ significantly. The Company and its representatives do not assume any obligation to provide updated information.

Some of the factors that could affect the Company's future performance include, but are not limited to, general business conditions, the demand for the Company's services, competitive

market pressures, the ability of the Company to attract and retain qualified personnel for regular full-time placement and contract project assignments, and the ability to attract and retain qualified corporate and branch management.

#### Item 3, Controls and Procedures.

#### Disclosure Controls and Procedures

As of March 31, 2005, the Company's management evaluated, with the participation of its principal executive officer and its principal financial officer, the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act"). Based on that evaluation, the Company's principal executive officer and its principal financial officer concluded that the Company's disclosure controls and procedures were adequate as of March 31, 2005 to ensure that information required to be disclosed in reports filed or submitted by the Company under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms.

#### Internal Control over Financial Reporting

Under Rules 13a-15 and 15d-15 of the Exchange Act, companies are required to maintain internal control over financial reporting, as defined, and company managements are required to evaluate and report on internal control over financial reporting. Under an extended compliance period for these rules, the Company must begin to comply with the evaluation and disclosure requirements

8

with its annual report for the fiscal year ending September 30, 2006, and the Company must begin to comply with a requirement to perform a quarterly evaluation of changes to internal control over financial reporting that occur thereafter. As of March 31, 2005, the Company had not performed the required evaluations mentioned above.

There was no change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II - OTHER INFORMATION

Item 4, Submission of Matters to a Vote of Security Holders.

At the annual meeting of shareholders on February 28, 2005, the shareholders elected all of the nominees for election as directors. The name of each director elected, together with the number of votes cast for elections and the number of votes withheld, are presented below:

Nominees	Votes For	Votes Withheld
Dennis W. Baker	4,563,295	84,653
Sheldon Brottman	4,577,926	70,022
Delain G. Danehey	4,562,130	85,818
Herbert F. Imhoff, Jr.	4,502,620	145,328
Joseph F. Lizzadro	4,578,838	69,110

Item 6, Exhibits.

The following exhibits are filed as a part of Part I of this report:

No. Description of Exhibit

- 31.01 Certification of the principal executive officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
- 31.02 Certification of the principal financial officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
- 32.01 Certifications required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act and Section 1350 of Chapter 63 of Title 18 of the United States Code.

9

# **SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GENERAL EMPLOYMENT ENTERPRISES, INC. (Registrant)

Date: May 5, 2005

By: /s/ Kent M. Yauch Kent M. Yauch Vice President, Chief Financial Officer and Treasurer (Principal financial and accounting officer and duly authorized officer)

#### CERTIFICATION

#### I, Herbert F. Imhoff, Jr., certify that:

- 1. I have reviewed this Form 10-QSB quarterly report for the period ended March 31, 2005 of General Employment Enterprises, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report:
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5,2005 /s/ Herbert F. Imhoff, Jr.

Herbert F. Imhoff, Jr. Chairman of the Board, Chief Executive Officer, and President (Principal executive officer)

#### CERTIFICATION

#### I, Kent M. Yauch, certify that:

- 1. I have reviewed this Form 10-QSB quarterly report for the period ended March 31, 2005 of General Employment Enterprises, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report:
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report:
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2005

/s/ Kent M. Yauch Kent M. Yauch Vice President, Chief Financial Officer and Treasurer (Principal financial officer)

# CERTIFICATIONS PURSUANT TO SECTION 1350 OF CHAPTER 63 OF TITLE 18 OF THE UNITED STATES CODE

In connection with the Quarterly Report of General Employment Enterprises, Inc. (the "Company") on Form 10-QSB for the quarter ended March 31, 2005 filed with the Securities and Exchange Commission (the "Report"), each of the undersigned hereby certifies, in his capacity as an officer of the Company, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to his knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of the operations of the Company.

Date: May 5, 2005 By: /s/ Herbert F. Imhoff, Jr.
Herbert F. Imhoff, Jr.
Chairman of the Board, Chief
Executive Officer and President
(Chief executive officer)

Date: May 5, 2005 By: /s/ Kent M. Yauch Kent M. Yauch Vice President, Chief Financial Officer and Treasurer (Chief financial officer)